

# USACE SDVSB PROGRAM UPDATE SAME SB CONFERENCE APRIL 18<sup>TH</sup>, 2011

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US Army Corps of Engineers  
**BUILDING STRONG**®



# CORPS OF ENGINEERS

## SDV AWARDS FY 04 – FY 11 – MAR 31

	Dollars	Percentages
FY04	58.3M	.66%
FY05	111.7M	1.01%
FY06	211.4M	1.40%
FY07	216.7M	1.42%
FY08	542.7M	1.52%
FY09	756.3M	2.82%
FY10	900.1M	3.65%
FY11	210.1M	4.85%
<b>04-11 =\$3 BILLION</b>		



# CORPS OF ENGINEERS SDV AWARDS FY 08

TOP 10 IN PERCENTAGES		
1	Norfolk	13.81%
2	Detroit	9.20%
3	Omaha	8.54%
4	TEC	8.47%
5	Buffalo	5.49%
6	HEC	4.33%
7	Galveston	4.28%
8	Tulsa	3.95%
9	Alaska	3.52%
10	Sacramento	3.30%
> 3 OTHER OFFICES EXCEEDED 3%		



# CORPS OF ENGINEERS SDV AWARDS FY 09

TOP 10 IN PERCENTAGES		
1	Detroit	15.25%
2	Chicago	13.19%
3	Little Rock	11.46%
4	Omaha	10.78%
5	Buffalo	8.92%
6	Los Angeles	8.21%
7	Nashville	6.57%
8	New England	5.31%
9	TEC	5.28%
10	Memphis	4.83%
> 11 OTHER OFFICES EXCEEDED 3%		



# CORPS OF ENGINEERS SDV AWARDS FY 08

TOP 10 IN DOLLARS		
1	Norfolk	\$101M
2	Omaha	\$68M
3	Mobile	\$37M
4	Savannah	\$35M
5	Louisville	\$31M
6	TEC	\$30M
7	Ft. Worth	\$26M
8	Baltimore	\$25M
9	Galveston	\$20M
10	Seattle	\$15M
> 5 OTHER OFFICES EXCEEDED \$10M		



# CORPS OF ENGINEERS SDV AWARDS FY 09

TOP 10 IN DOLLARS		
1	Omaha	\$107M
2	Mobile	\$77M
3	Los Angeles	\$54M
4	Norfolk	\$42M
5	Ft. Worth	\$42M
6	Savannah	\$39M
7	Louisville	\$32M
8	Little Rock	\$29M
9	Huntsville	\$25.M
10	Nashville	\$20M
> 14 OTHER OFFICES EXCEEDED \$10M		



# CORPS OF ENGINEERS SDV AWARDS FY 10

TOP 10 IN PERCENTAGES		
1	NORFOLK	15.2%
2	TEC ALEXANDRIA	10.9%
3	DETRIOT	10.1%
4	LOS ANGELES	9.5%
5	ST LOUIS	9.4%
6	SEATTLE	8.4%
7	ST PAUL	7.6%
8	ROCK ISLAND	6.9%
9	CHICAGO	6.8%
10	LOUISVILLE	6.5%
> 12 OTHER OFFICES EXCEED 3%		



# CORPS OF ENGINEERS SDV AWARDS FY 10

TOP 10 IN DOLLARS		
1	NEW ORLEANS	\$119M
2	LOUISVILLE	75M
3	FORT WORTH	73M
4	LOS ANGELES	71M
5	MOBILE	63M
6	NORFOLK	61M
7	OMAHA	49M
8	SAVANNAH	47M
9	SEATTLE	41M
10	PHILADELPHIA	26M
> 21 OTHER OFFICES EXCEED \$10M		



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## *SDV SUCCESS STORIES*

- **DEBRIS REMOVAL – EASTERN US - \$200M – NEIE, INC.**
- **ASBESTOS ABATEMENT – FT DIX, NJ - \$2.3M – EDC, LLC.**
- **AE SERVICES – VARIOUS LOC – NAD - \$10M – EDC, INC.**
- **DREDGING – CALUMET HARBOR, IL - \$2.4M – GARNER LLC**
- **ADMN SUPPORT – VAR LOC – NAD - \$500K – GROUP SEVEN**



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## *SDV SUCCESS STORIES*

- **DINING FACILITY – FT LEE, VA - \$6.8M – LEEBCOR**
- **DPW FACILITY – FT LEE, VA - \$4.6M – TRILICORPE INC**
- **DINING FACILITY – FT LEE, VA \$9.1M – IRONBRIDGE CONST**
- **MAGAZINE FACILITY – FT LEE, VA - \$3.1M – IRONBRIDGE**
- **LOG FACILITY – FT LEE, VA – \$10.1M -VET CONST MTG**
- **PARKING LOT – HAMPTON VA CTR - \$1.5M – MJL INC.**



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## *SDV SUCCESS STORIES*

- **RENOV MIAMI VA CTR - \$9.2M – SDV CONST GROUP LLC**
- **RENOV MIAMI VA CTR ER - \$2.2M – SEAWOLF CONST CORP**
- **PUMP STATION REPRS – NEW ORLEANS - \$1.9M – D&V LLC**
- **SECURITY SERV – NEW ORLEANS DISTRICT - \$5.1M – L&R**
- **HEAVY EQUIP RENTAL – NEW ORLEANS - \$192K – NEIE**
- **REPLACE HVAC – JOHNSON CITY, TN - \$252K – SRS CONST**



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## *SDV SUCCESS STORIES*

- **COMMAND CENTER – AF ACADEMY, CO - \$4.7M – JBI CONST**
- **MECH UPGRADES – PETERSON AFB, CO - \$2.4M – JBI CONST**
- **WINDOW REPL – NAVAL AIR STAT – JAX - \$5.6M – J2 ENG**
- **GEN INSTR BLDG – FT BENNING, GA - \$4.1M – IRONBRIDGE**
- **MUNITION MAINT FAC – HOLLMAN AFB, NM - \$4.8M - R-CON  
CONST.**



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## *SDV SUCCESS STORIES*

- TROOP STORE/BARBER SHOP – FT LEE - **\$1.5M** – **VETS CONST**
- ELECT UPGRADE – ABIQUIU DAM, NM - **\$1.5M** - SDV CONST
- CM SERVICES – PHIL DISTRICT - **\$15M** – **HOMELAND SECURITY**
- BLDG 661 – FT EUSTIS - **\$3.2M** – **EDGEWATER CONST**
- ENVIRONMENTAL REMEDIATION - OMAHA DISTRICT - **\$25M** – LRS FEDERAL



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## SDV SUCCESS STORIES

- JANITOR CONTRACT – SACRAMENTO DISTRICT - **\$693K** – **MORALES ASSOC.**
- DINING FACILITY – FT LEWIS, WA – **\$12.3M** - VET INDUSTRIAL INC.
- WETLAND RESTOR - NORFOLK, VA - **\$795K** – **POLU KAI SERVICES**
- CLINIC UPGRADES - PROVIDENCE, RI - **\$3.5M** – LINCOLN CONST.
- DoDEA SCHOOL UPGRADES , FT STEWART, GA - **\$1.5M** – **BRYMAK INC**
- DoDEA SCHOOL UPGRADES, FT BRAGG, NC - **\$1.3M** – **BRYMAK INC**
- DREDGE MATERIAL AREAS, JACKSONVILLE-MIAMI – JACKSONVILLE DISTRICT - **\$2.8M** – BC PEABODY CONST



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## *SDV SUCCESS STORIES*

- HVAC UPGRADES, LAB WI, - LOUISVILLE DISTRICT - \$9.1M – CBAY H&H
- LEVEE UPGRADES, NEW ORLEANS - NEW ORLEANS DISTRICT - \$4.9M – RCG ENTERPRISES
- RENOV BLDG 644, DOS, SC – SAVANNAH DISTRICT - \$6.7M – US&S INC.
- ARMY RESERVE CTR, PA - LOUISVILLE DISTRICT - \$8.1 – **EAGLE LLC**
- ARMY RESERVE CTR, NY - LOUISVILLE DISTRICT - \$13.2M – DIVERSE CONST.



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## *SDV SUCCESS STORIES*

### **IDIQ CONST CONTRACTS - \$100M – LOUISVILLE DISTRICT**

- CALVARY CONTRACTING
- SEMPER TEK
- NORTHVIEW ENTERPRISES
- POWELL'S DESIGN/ENG
- BAMKO, LLC



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## *SDV SUCCESS STORIES*

### **IDIQ CONST CONTRACTS - \$100M – NEW ORLEANS DISTRICT**

- BAILEY- CKY
- BLACKHAWK VENTURES
- DV & ASSOCIATES
- GARNER SERVICES
- INTEGRATED PRO SERVICES
- POWERS & PURNELL



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## *SDV SUCCESS STORIES*

### **MATOCs - \$ 50M - NORFOLK DISTRICT – BRAC**

- LEEBCOR
- IRONBRIDGE
- VETERANS CONSTRUCTION
  
- DINING FAC - FT LEE – LEEBCOR - \$6.8M
- DINING FAC - FT LEE – IRONBRIDGE - \$9.5M
- LOG FAC – FT LEE – VET CONST MGT. - \$10.1M



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## *SDV SUCCESS STORIES*

**MATOCs - \$ 30M – FORT WORTH DISTRICT – SWD AOR**

- CHOCTAW-AMIGO JV
- VET ENTERPRISE TECH LLC
- NEWSTROM-DAVIS CONST.



# DHS

## *SDV SUCCESS STORIES*

RMACC - \$ 35M – CONSTRUCTION – NC & PA

- EDGEWATER CONSTRUCTION
  - IRONBRIDGE CONSTRUCTION
  - JOINT FORCES CONSTRUCTION
- 
- VIRGINIA BASED SDVs
  - POTENTIAL OVER \$100M IN AWARDS OVER NEXT 7 YEARS



# NAVY

## *SDV SUCCESS STORIES*

NAVY MATOCS - \$125M – 5 YEARS

- ALLEN & SHARRIFF
- CORTHIAN CONST
- GE SERVICES
- **ARRIBA CORP**



# COAST GUARD

## *SDV SUCCESS STORIES*

MATOCS - \$35M – 7 YEARS

- IRONBRIDGE CONST
- DWG & ASSOCIATES
- DAL CONST
- HAMMER-DELAWARE
- J2 ENGINEERING
- EDGEWATER CONST
- JOINT FORCES CONT
- H&H-DMS – JV
- SAMPSON CONTRACTING
- S.S.K, INC



# UPCOMING/CURRENT SDV OPPORTUNITIES

HANGER FACILITY, LANGLEY AFB, VA - \$7M-\$8M –  
**NORFOLK DISTRICT**

CONSTRUCTION MATOCS - **HONOLULU DISTRICT** - \$50M

AE IDIQ, ASHVILLE, NC - **VA** - \$2M

IDIQ MECH UPGRADES, HAMPTON, VA, - **VA** - \$5M

RENOV LINEN DEPT, HAMPTON, VA, - **VA** - \$1M-\$2M

HEATING SYSTEMS, SALEM, VA, - **VA** - \$200K-\$300K



# UPCOMING/CURRENT SDV OPPORTUNITIES

ENGINEERING SERVICES - **MOBILE DISTRICT** - \$9M

CONSTRUCTION IDIQ – **VA RICHMOND, VA** - \$10M

AE IDIQ – **VA HAMPTON, VA** - \$10M

RESERVE CTR, SAN MARCOS, TX – **FT WORTH DISTRICT** - \$7M

CEMETERY EXPANSION – **VA MASS** - \$18M

IMAGING CTR, VA CTR, OH - **LOUISVILLE DISTRICT** - \$8M

TREE REMOVAL, HAMPTON, VA – **VA HAMPTON** - \$20K



# UPCOMING/CURRENT SDV OPPORTUNITIES

MACCs (4-6) - **NAVFAC WASH DC** - \$15M

HVAC UPGRADES, BLDG 146, - **VA HAMPTON** - \$3M

INTERIOR UPGRADES, VA CTR, MD - **BALTIMORE DISTRICT** - \$500K

CONSTRUCTION IDIQ – **VA SALISBURY, NC** - \$4.5M

CONSTRUCTION IDIQ - **VA FAYETTESVILLE, NC** - \$4.5M

CONSTRUCTION IDIQ – **VA DURHAM, NC** - \$4.5M

CONSTRUCTION IDIQ - **VA SALEM, VA** - \$4.5M



# UPCOMING/CURRENT SDV OPPORTUNITIES

77 BED DOMICILE FACILITY – **VA WASH, DC** - \$5M-\$10M

RESEARCH LAB - LOS ANGELES VA - **LA DISTRICT** - \$5M-\$6M

CLINICAL LAB – LOS ANGELES VA - **LA DISTRICT** - \$6M-\$7M

DAM REPAIRS, ARKANSAS - **LITTLE ROCK DISTRICT** - \$2M-\$3M

EXTERIOR LIGHTING, - **VA ASHVILLE, NC** - \$250K-\$500K

HERBICIDE SERVICES - **VA CEMETERY RICHMOND, VA**



# UPCOMING/CURRENT SDV OPPORTUNITIES

FIRE STATION ADDITION, ABERDEEN PROVING  
GROUNDS, MD - **BALTIMORE DISTRICT** - \$1M-\$5M

RENOV BLDG 59, FT BRAGG, NC - **ACC** - \$25K-\$100K

REGISTRATION UNIT, RICHMOND VA - **VA** - \$2M-\$5M

MATOC, SERVICES – SPAWAR – **NAVY** – CHARLESTON, SC  
\$100M (SPACE & NAVAL WARFARE SYSTEMS CENTER)

SATOC, CONSTRUCTION - **KANSAS CITY DISTRICT** - \$25M



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## MY CONTACT INFORMATION

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# Questions/Comments?

