

US Army Corps of Engineers Office of Small Business Programs

Woman-Owned Small Business Program UPDATE

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®

US Army Corps of Engineers
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*It's a great
time to be a
Woman-Owned
Small Business!*



Since October 2010, the US Army Corps of Engineers has awarded over **\$311.8 million** to Women-Owned Small Businesses representing **6.46%** of all Corps contract dollars obligated for FY11 to date.



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The first **WOSB** Set-aside!

W912DR-11-T-0044 (April 8, 2011)

R -- Professional, administrative, and management support services Department of the Army U.S. Army Corps of Engineers

USACE District, Baltimore Combined Synopsis/Solicitation / Woman Owned Small Business

Contractor shall furnish all labor, material and equipment necessary to provide acquisition support services to the USACE - Baltimore District, Ft. Detrick Integrated Program Office located at 1557 Porter St. **Frederick, Maryland** 21702. The period of performance consists of a base period of 6 Months from date of contract award with an option period of an additional 6 months.

This requirement is under **NAICS 561499**, size standard is \$7.0 million.

This procurement action is **set-aside for Women Owned Small Business (WOSB)** firms only. WOSB eligibility will be verified through the SBA WOSB Program Repository prior to any offeror receiving contract award.



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Women's Business Centers

- Women's Business Centers (WBCs) represent a national network of nearly 100 educational centers designed to assist women start and grow small businesses. WBCs operate with the mission to "level the playing field" for women entrepreneurs, who still face unique obstacles in the world of business.
- Visit the [SBA Website](#) for locations!



Women

- The Small Business Act authorizes contracting officers to specifically limit, or set aside, certain requirements for competition solely among women-owned small businesses (WOSBs) or economically disadvantaged women owned small businesses (EDWOSBs).
- This is referred to as the WOSB Program.



Economically Disadvantaged Women-Owned Small Business

- An **Economically Disadvantaged Women-Owned Small Business** (EDWOSB) is a small business concern that is at least 51 percent directly and unconditionally owned and controlled by one or more women who are citizens (born or naturalized) of the United States and who are economically disadvantaged. The EDWOSB automatically qualifies as a women-owned small business eligible for the WOSB Program.
- A woman is presumed economically disadvantaged if she has a personal **net worth of less than \$750,000**, her adjusted gross yearly income averaged over the three years preceding the certification does not exceed \$350,000, and the fair market value of all her assets (including her primary residence and the value of the business concern) does not exceed \$6 million.



Women-Owned Small Business

- A **Women-Owned Small Business (WOSB)** is a small business concern that is at least 51 percent directly and unconditionally owned and controlled by one or more women who are citizens (born or naturalized) of the United States.



Certification

- To participate in the Program, a WOSB or EDWOSB must meet the eligibility requirements and either
 - ▶ self-certify their business OR
 - ▶ be certified by an SBA-approved Third-Party Certifier.

- All WOSBs and EDWOSBs must register their status in the Central Contractor Registration (CCR) and the Online Representations and Certifications Application (ORCA), as well as upload required documents to the WOSB Program Repository. CCR and ORCA are currently being updated to allow WOSBs and EDWOSBs to register and are expected to be ready in April 2011. The WOSB Program Repository will be available on February 4th.



Contracting officers may set aside a requirement for WOSBs if:

- The NAICS code is in an industry in which SBA has designated that WOSBs are substantially underrepresented.
- The contracting officer has a reasonable expectation that two or more WOSBs will submit offers.
- The anticipated award price of the contract does not exceed \$6.5 million in the case of manufacturing contracts and \$4 million in the case of all other contracts.
- The contracting officer believes the contract can be awarded at a fair and reasonable price.



Contracting officers may set aside a requirement for EDWOSBs if:

- The NAICS code is in an industry in which SBA has designated that WOSBs are underrepresented.
- The contracting officer has a reasonable expectation that two or more EDWOSBs will submit offers.
- The anticipated award price of the contract does not exceed \$6.5 million in the case of manufacturing contracts and \$4 million in the case of all other contracts.
- In the estimation of the contracting officer, the contract can be awarded at a fair and reasonable price.



Frequently Asked



- Does the \$4 million and \$6.5 million anticipated award price of the contract include all options?
- How will I know if a requirement is set aside for WOSBs or EDWOSBs?
- Can an EDWOSB submit an offer on a requirement set aside for WOSBs or can they only submit an offer on a requirement set aside for EDWOSBs?



Federal Register Comments

FAR 19.15 WOSB

- DoD, GSA, and NASA are issuing an **interim rule** amending the Federal Acquisition Regulation (FAR) to implement the Small Business Administration's regulations establishing the Women-Owned Small Business Program -- Effective April 1, 2011.
- Comment Date: NLT May 31, 2011
 - ▶ FAC 2005-51, FAR Case 2010- 015, by any of the following methods: Regulations.gov: <http://www.regulations.gov>.



5 Steps to participate in the WOSB program:

1. Read the WOSB Federal Contract program regulations in the Federal Register and the WOSB Compliance Guide.
2. Register in Central Contractor Registration (CCR) as WOSB or EDWOSB.*
3. Log onto SBA's General Login System (GLS). *Obtain an account now if you don't already have one
4. Go to the WOSB program repository (through GLS) and upload / categorize all required documents.
5. Represent your status in Online Representations & Certifications Application (ORCA).



USACE Small Business Program Leaders

Website: <http://usace.army.mil/CESB/Pages/Default.aspx>



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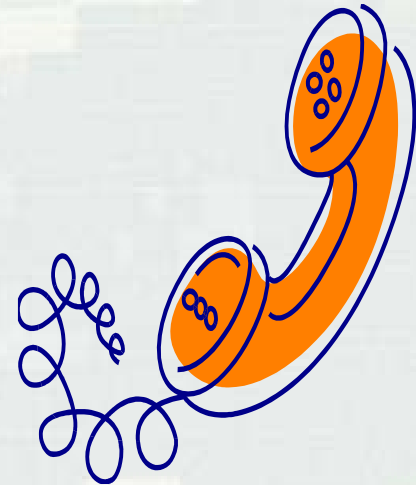
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