



CORPS OF ENGINEERS BRAC/MILCON 07-11

NORTH ATLANTIC DIVISION



NORTH ATLANTIC DIVISION AVG \$\$ 05-07

<u>NEW ENGLAND</u>	<u>\$130M</u>	<u>\$63M</u>	<u>48%</u>
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<u>NEW YORK</u>	<u>\$318M</u>	<u>\$133M</u>	<u>42%</u>
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<u>PHILADELPHIA</u>	<u>\$266M</u>	<u>\$148M</u>	<u>56%</u>
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<u>BALTIMORE</u>	<u>\$517M</u>	<u>\$208M</u>	<u>40%</u>
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<u>NORFOLK</u>	<u>\$298M</u>	<u>\$123M</u>	<u>41%</u>
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NORTH ATLANTIC DIVISION

AVG \$\$ FY05 – FY07

- TOTAL AWARDS \$1.5B
- TOTAL AWARDS SMALL BUSINESS 676M 45%
- TOTAL SMALL DISADVANTAGED 233M 16%
- TOTAL WOMEN-OWNED 87M 6%
- TOTAL HUBZONE 227M 15%
- TOTAL SERVICE DISABLED VET 23M 2%



NORTH ATLANTIC DIVISION

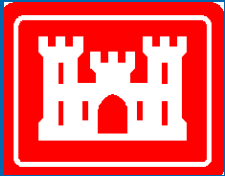
- CONSTRUCTION SERVICES
- ENVIRONMENTAL SUPPORT SERVICES
- ARCHITECTURAL ENGINEERING (AE) SERVICES
- DREDGING SERVICES



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

APPROX \$\$ VALUES

➤ BALTIMORE DISTRICT	\$5.5B
➤ NORFOLK DISTRICT	2.6B
➤ NEW YORK DISTRICT	2.2B
➤ PHILADELPHIA DISTRICT	275M
➤ NEW ENGLAND DISTRICT	200M
➤ NAD	\$10.8B



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NEW YORK DISTRICT

\$2.2B

RANGE FACILITY – FT DRUM

\$8M-\$9M

CHAPEL COMPLEX – FT DRUM

\$5M-\$6M

AMMO FAC – WEST POINT

\$11M-\$12M

THAYER GATE – WEST POINT

\$7M-\$8M

BRG FAC – FT DRUM -

\$43M-\$45M

WASH HQS SERV. - BELVIOR

\$900M-\$1.2B



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

BALTIMORE DISTRICT

\$5.5B

WATER MAIN IMP – FT DETRICK

\$6M-\$7M

EDU CENTER – FT MEADE

\$9M-\$10M

ATHLETIC FIELD – FT BELVIOR

\$1M-\$2M

GATE UPGRADES – FT BELVIOR

\$3M-\$4M

NGIA FACILITY – FT BELVIOR

\$1B-\$1.4B



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NORFOLK DISTRICT \$2.6B

FITNESS CTR – FT LEE \$7M-\$8M

FIRE STATION – FT LEE \$3M-\$4M

PAINT FAC – FT EUSTIS \$2M-\$3M

TRN SUP CTR – A.P. HILL \$1M-\$2M

COMBAT FAC – FT LEE \$195M-\$200M

HOSPITAL – FT BELVIOR \$ 700M-\$800M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

PHILADELPHIA DISTRICT	\$275M
C-17 ENG STOR FAC - DOVER AFB	\$2M-\$3M
CHAPEL RENOV – DOVER AFB	\$4M-\$5M
SECURITY COMPLEX – DOVER AFB	\$9M-\$10M
C-17 MAINT FAC – DOVER AFB	\$2M-\$3M
FITNESS CENTER - DOVER AFB	\$15M-\$16M
COMO FACILITY – APG, MD	\$140M-\$150M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NEW ENGLAND DISTRICT

\$200M

ARMY MUSEUM – FT BELVIOR

\$150M-\$200M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

UNRESTRICTED IDIQ CONTRACTS PLANNED

- AE - 15 to 20 - RANGE \$20M - \$50M
- CONSTRUCTION – 20 to 25 – RANGE \$200M - \$300M

MATOCs – SATOCs – DESIGN BUILD – DESIGN/BID/BUILD



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

SMALL BUSINESS IDIQ CONTRACTS PLANNED

- AE – 8 to 10 – RANGE - \$3M - \$5M
8(A) – HUBZ – SDV
- CONSTRUCTION - 60 to 75 – RANGE - \$25M - \$50M
8(A) – HUBZ – SDV

MATOCs – SATOCs – DESIGN/BUILD – DESIGN/BID/BUILD



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NEGATIVES/POSITIVES

- **NEGATIVE - MARKET SATURATION - \$11B OVER 5 YEARS**
- **NEGATIVE - LOW SB PRIME PERCENTAGE – 18%-20% (23 PROJECTS >\$100M)**
- **POSITIVE - 75 to 100 IDIQ SB CONTRACTS WORTH APPROX. \$2B.**
- **POSITIVE - POTENTIAL \$4B IN SUB-CONTRACTS TO SB.**



NORTH ATLANTIC DIVISION

CENTERS OF STANDARDIZATION (COS) PROGRAM

- \$ 990M PROGRAM
- \$ 820M SMALL BUSINESS SET-ASIDE
- \$ 476M SERVICE DISABLED VET SET-ASIDE
- \$ 344M HUBZONE SET-ASIDE



NORTH ATLANTIC DIVISION

COS PROGRAM DINING FACILITIES

➤ HUBZONE SET-ASIDES

BASES – HOOD, TX - HUACHUCA, AZ - BELVIOR, VA - DIX, NJ - DRUM, NY
BENNING, GA - KNOX, KY - CAMPBELL, KY - JACKSON, SC
WHITE SANDS MISSEL RANGE, NW, YUMA PROVING GROUNDS, W0,
HUNTER LIGGETT, CA



NORTH ATLANTIC DIVISION

COS PROGRAM DINING FACILITIES

➤ SERVICE DISABLED VETERAN SET-ASIDES

BASES – LEAVENWORTH, KS – LEWIS, WA – RILEY, KS – SILL, OK -
LEONARDWOOD, MO – CARSON, CO – STEWART, GA - GORDON, GA
LEE, VA - BRAGG, NC - GORDON, GA - MCCOY, WI



NORTH ATLANTIC DIVISION

COS PROGRAM GENERAL INSTRUCTIONAL BUILDINGS

- SERVICE DISABLED VETERAN SET-ASIDES

BASES - GORDON, GA - BENNING, GA, - HUNTER AIRFIELD, GA



NORTH ATLANTIC DIVISION

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QUESTIONS ??