

New ACI Debris Contracts

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US Army Corps of Engineers
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Acquisition Milestones

- Debris Forum Nov 2011
- Acquisition Plan Complete Jan 2012
- Acquisition Strategy Brief Mar 2012
- Final Solicitation Prep May 2012
- Solicitation Issued Sep 2012
- Proposals Due Oct 2012
- Contracts Awarded Feb 2013



View Contract

- <https://www.fbo.gov/>
- W912P8-12-SS-0001
- USACE District, New Orleans



Acquisition Strategy

- A regional structure that matches existing USACE Divisions.
- Potential 8(a), HUBZone, and/or Service-Disabled Veteran Set-Asides for 8 regional response SATOCs.
- Continue with Performance-Based Concept.
- Utilize New Technologies to improve contract management.
- Adopting a national and international MATOC Pools that are unrestricted.



Market Research

- **Proposed Methods:**
- Sources sought with notices in FEDBIZOPS.
- Evaluation of Acquisition History.
- Small Business Search.
- **Results will determine:**
- Contract capacity in each region.
- Potential set-asides for regional response contracts.



Contract Changes

- Performance-Based concept with a negotiated level of service.
- Production rates negotiated. No minimum stated in the contract.
- Pricing by weight or cubic yards.



Challenges

- Bonding Capacity of Companies.
- Financial Resources – Contractor may be required to finance first 30 to 45 days of disaster response.
- Technology to reduce risk and lower costs.
- Labor force and equipment availability.
- Use of local, small business.



Summary

- ACI Debris Contract will be performance-based.
- Separate contracts will be awarded for regional support to each USACE Division.
- National and International MATOC Pools.
- Solicitations will be issued in Sep 2012.

